Summer 2015 Volume XXIII Issue 3

SGVDS Explorer

۲

The Official Publication of the San Gabrie Valley Dental Society



Legislative Issues In Dentistry

UPCOMING SGVDS EVENTS!

۲

General Meetings

September 15, 2015 'Risk Management for the Dental Office' Presented by:

Dan Watkins, LLP 4:30-8:45PM, 3 CEU Almansor Court, Alhambra

October 20, 2015 'Diagnostic Interpretation of Conventional and Advanced Maxillofacial Imaging'

Presented by: Kenneth Abramovitch, DDS, MS 4:30-8:45 PM, 3 CEU Almansor Court, Alhambra

November 17, 2015 'How to Avoid and How to Manage Complications in Implant Dentistry'

Presented by: Tony Daher, DDS, MSEd, FACP 4:30-8:45 PM, 3 CEU Almansor Court, Alhambra

CPR Renewal Courses

Wed., September 2, 2015

Wed., October 2, 2015

Wed., November 4, 2015

5:30-8:30, 4 CEU

Society Office

2 SGVDS EXPLORER SUMMER '15





2016 Installation of Officers

Friday Dec. 4th 6:30pm Brookside Country Club Pasadena

CONTENTS

Upcoming Events	2
President's Message	4
Message from the Executive Director and Editor	5
Tax Corner	6
SGVDS 2014 Officers & Directors	6
SGVDS Grassroots Advocacy Day In Sacramento	7
Dealing with refund demands from dental plans	10
2015 Allied Dental Health Professional Scholarship Recipients	13
Give Kids A Smile	16
New Members	19
Calendar	BC



The Official Publication of the San Gabriel Valley Dental Society

MISSION STATEMENT

The San Gabriel Valley Dental Society is dedicated to the promotion and support of our member dentists in their pursuit of providing excellent dental care to the public.

Editor: Sunjay Lad, DDS

Managing Editor: Lee Adishian, RDH Executive Director

Design and Production: Mike Serrano for Casa Graphics Inc. **Printing**: Mike Serrano - 626.437.0248

The opinions expressed in this newsletter are those of the author(s) and are not regarded as expressing the view of the San Gabriel Valley Dental Society unless such statements or opinions have been otherwise decided upon by special resolution of the Board of Directors. All editorial contributions are subject to space and/or content editing at the Editor's discretion. Acceptance of advertising in no way constitutes professional approval or endorsement.

SAN GABRIEL VALLEY DENTAL SOCIETY

SGVDS San Gabriel Valley Dental Society

WE WISH TO THANK THIS YEAR'S PREMIER & SEASON PASS SPONSORS FOR THEIR GENEROUS SUPPORT.

2015 PREMIER SEASON SPONSORS

MANN, URRITIA AND NELSON CPAS & ASSOCIATES, LLP TDIC INSURANCE SOLUTIONS

2015 SEASON SPONSORS

 \bigcirc

BERGMAN DENTAL SUPPLY BURBANK DENTAL LABORATORY CARE CREDIT CORONA HANDPIECE SALES & REPAIR, INC. D & M PRACTICE SALES AND LEASING DENTSPLY TULSA SPECIALTIES GARFIELD REFINERY GC AMERICA IPAYMENT MERCHANT CARD SERVICES JMW DENTAL LAB INC. LBW INSURANCE FINANCIAL SERVICES MCNEELY FINANCIAL STRATEGIES MODERN DENTAL LABORATORY ONE STOP TAX ACCOUNTANCY PATTERSON PINHOLE ACADEMY PROCTER & GAMBLE/CREST & ORAL B REMEDY DENTAL STUDIO SOLUTIONREACH VAN BEURDEN INSURANCE SERVICES

SGVDS EXPLORER 3

()

SGVDS PRESIDENT

 (\blacklozenge)

PRESIDENT'S MESSAGE



CDA has historically responded to our members needs and has created value for our members proactively time and time again. TDIC and the Practice Support Center have been significant benefits of membership. On June 19th, CDA held a 'Special House' to share the information with delegates and vote to move forward with the formation of 'The Dentists Service Company' TDSC. Below you may read the message from Presi-

Scott Adishian, DDS

dent, Dr. Walt Weber regarding the formation of TDSC.

CDA is constantly looking for new ways to support members in their practices and has created a new subsidiary called The Dentists Service Company (TDSC), which has been approved by the CDA House of Delegates.

TDSC will support members with the business side of their practices and help them be more competitive and efficient. While ensuring all clinical-care decisions and practice ownership remain with dentists, TDSC plans to offer group purchasing of supplies, practice advising, marketing, human resources and assistance with forming group practices.

"Members have expressed a strong interest in CDA pursuing a management services company," said CDA President Walter Weber, DDS. "We are committed to building TDSC to support members' needs with a goal of helping them achieve efficiencies in their practices."

During the next couple of years, TDSC will be in a development phase. Following that, TDSC's services will be available to all CDA members, both general dentists and specialists, and the group-purchasing option will be accessible, along with existing Practice Support resources, as a CDA member benefit.

"We are very excited about TDSC and the new opportunities it will provide to members – all coming from a trusted source, CDA," Weber said.

CDA has a long history of responding to member needs – from the malpractice crisis that led to TDIC's formation in 1980 to the more recent creation of CDA Practice Support and Practice Advising. As CDA moves forward with TDSC's development and implementation process, we will continue to share information with members in the CDA Update, enewsletter and on cda.org.

On another note, I personally have had the opportunity to support and attend some fun events recently.

On May 16th, I participated in the CDA Foundation fundraiser 'Targeting Smiles' in El Monte. Monies raised from



Scott Adishian, DDS

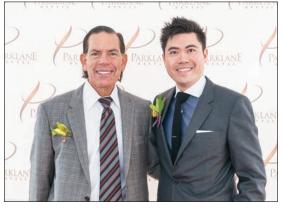
the foundation events go to support two flagship programs: CDA Cares and the Student Loan Repayment Program. The participants competed in a clay target shooting course, and I even surprised myself by winning the 'Novice Award'. The weekend of September 3-6th, I will once again participate in 'The 7th Annual Ken Sanford Memorial Ride'. Initially only for motorcycles if now has participants who ride motorcycles, bicycles or just drive the route in cars. This year we will explore the scenic area around Topaz, Nevada. There is still space available if you are interested. Visit the CDA Foundation web page.

CDA Foundation 'Targeting Smiles'



John Rochford, Henry Schein, Mustafa Albassleh, Henry Schein, President, Dr. Scott Adishian, Robert Halterman, Dentsply-Tulsa Specialites, Dr. Andy Yu

On June 13th, I had the honor of representing ADA and presenting the 'Dental Office Design of the Year' award to our fellow SGVDS member, Dr. Eric To in Arcadia. His office was selected for 'Best overall facility as evidenced by functional design, efficient interior space planning and appropriate integration of dental equipment and technology.' Congratulations Dr. To.



President, Dr. Scott Adishian and Dr. Eric To

I hope you are having a great summer and see you on September 15th at our CE meeting.

Scott R. Adishian, DDS President

()

ns:

he ind he in nly es, ex-still da-



Message

from the

Director

Executive

Valencia Spain

How do I get involved?

۲

I hope you are enjoying the summer months, and are able to take a break from your office. Scott and I had a lovely vacation this summer, and it is probably one of the first times I truly forgot the daily work routine. I am back rested and energized as we turn our efforts toward the approaching late summer and fall months that do indeed get busy at SGVDS.

In August our Nominating Committee will meet to put together the slate of officers for 2016. A few of you expressed interest in serving in a leadership capacity. Thank you for your interest and anticipated commitment to serve your fellow members.

Periodically, I am asked how I can get involved at SGVDS, CDA and or ADA. First, one might consider what interests you. I believe volunteer work is rewarding when it matches your natural interest. For some that might be community service, and for others it might be legislation or public policy. When you are genuinely interested in what you are doing, then volunteer work is pleasurable. Add to that the friends you make and it's a win-win! Getting involved at the local level (SGVDS) will prepare you for work at the state and national level. Personally, the committees I have served on at CDA and my experiences at the House of Delegates have been invaluable. Leadership training does influence both your professional and personal growth.

Whether you are able to volunteer one hour or twenty SGVDS needs you. Developing new leaders is the only way to ensure that SGVDS will continue to thrive. I urge you to consider where you might use your time and talent best and join the leaders at SGVDS.

One committee that I would like to highlight in this issue is the *Emergency Care Committee*. When the Society office is closed and someone calls with a dental emergency, the answering machine will provide the name and phone number of the volunteer dentist 'on call'. Volunteer doctors are 'on call' for either the weekdays or the weekend, serving behind the scenes. On behalf of the Board of Directors, I would like to thank the following member volunteers for their service on the Emergency Care Committee: Drs: Christopher Bigley, Andrew Kwon, Hanfu Lee, David Li, Peter Liu, Ahmed Saeed, Hardev Singh, and Hai Sun. This committee is only one of the many ways you can get involved at SGVDS. You may give me a call or email if you are interested in other opportunities.

Enjoy the lazy days of summer!

Lee

re our vas nal inıla-

Message from the **Editor**



Sunjay Lad, DDS

The Benefit of Advocacy

Have you recently asked yourself why you are a member of San Gabriel Valley Dental Society? Is it because you enjoy the speakers and camaraderie at our local Continuing Education meetings? Is it because you enjoy the benefits of being a CDA member, such as having access to the CDA Presents Convention & the CDA Journal? Or is it because you need to be a member in order to get your professional liability insurance through TDIC? (Don't worry ... that's a valid reason too) Whatever your reason for being an SGVDS/CDA/ADA member, there are many benefits to being a supporter of organized dentistry.

For me, one of the greatest benefits of membership has always been the political and legislative advocacy provided by organized dentistry. As we have seen in recent years, healthcare & health insurance have been at the forefront of political discussions. While many of us would not agree with the ways in which some of these laws have affected the practice of dentistry, I shudder to think what the state of our profession would be without political advocacy. I recently had the opportunity to attend CDA's Grassroots Advocacy Day and saw firsthand how the political process plays out in Sacramento. What I can say is that we, as dentists, are represented very well by CDA's legislative team in Sacramento. Over the past several years, CDA has successfully advocated on our behalf to implement laws that have protected our ability to

practice dentistry. Insurance companies can no longer dictate fees for non-covered services, thanks to legislation supported by CDA. The 10% rate cut to Denti-Cal was recently reversed, breathing a bit of life back into a program that was sorely underfunded. And in tackling the issue of access to dental care, CDA has supported numerous pieces of legislation to ensure that dentists (as opposed to dental therapists and other lesser-trained auxiliaries) remain the central figures in treating patients in the underserved parts of our state.

These are just a few examples of how organized dentistry has protected our interests in the political arena. We are in a time of unprecedented change in dentistry, and I believe our ability to maintain an autonomous profession that protects our patient's best interests relies on our ability to advocate effectively before the legislature. So the next time you pay your membership dues, remember that in addition to the more tangible benefits of membership, part of what you are supporting is a political voice for our profession. That is something I don't think you can put a price on, and I certainly think it is something our profession cannot do without.

SGVDS EXPLORER 5



Tax Corner

Section 199 Deduction Tax Tip!

Dentists can qualify for a Section 199, Domestic Production Activity Deduction, worth nine percent of net income derived from the production of crowns or other restorations. Typically, we see this deduction taken by dental offices using a Cerec machine, however any dentist who is producing implants or appliances in-house rather than

sending out to a lab could qualify. For individuals and shareholder/partners of S corporations and partnerships, the deduction directly reduces their Adjusted Gross Income (AGI). For C corporations, the nine percent deduction reduces net income.

۲

If you haven't taken advantage of this often overlooked deduction, it is not too late. We have successfully gone back three years and have amended tax returns to take the deduction before the statute of limitations has expired. So, if you are manufacturing your own crowns, now is the time to contact us.

Audit Proofing Meal and Entertainment Expense

The first thing to understand is that good entertainment produces good tax deductions. What does that mean? Regardless of how much is spent on entertainment, if the there is a directly related business discussion then the related expenditure is eligible as a tax deduction.

The IRS audit guide on entertainment tells its examiners to look for an ordinary and necessary business reason for the entertainment, a directly related business discussion, and substantiation.

The specific criteria above **NEEDS** to be documented, and in a timely fashion. Our recommendations are to record all appointments including meals and entertainment on a calendar, to record the five W's of who, what, when, where and why on your receipt, and to make sure that this documentation is done within one business week of the actual event.

For More Than Just a Tax Return!

Specializing in Year-long Tax Planning, No Surprises! Don't Wait!



CALL NOW!

For a Complimentary tax and financial review of your business Call Jerome French, CPA, CVA at: (818) 956-1681 www.mundental.com We Afi sue ses

We kn Leg wit ces me

Dr. Co tiv he are

6 SGVDS EXPLORER SUMMER '15

SGVDS Grassroots Advocacy Day In Sacramento

By Dr. Marvin Carnow

SGVDS members Marvin Carnow, Sunjay Lad, and Bethany Kum, along with SGVDS Executive Director Lee Adishian visited Sacramento on Wednesday April, 15, 20015. Our goal was to meet with local representatives and advocate for issues of interest to California dentists and try and establish personal relationships with these representatives.

We were given a briefing by Todd Roberson, External Affairs Administrator, Public Policy for CDA, on the issues of interest to CDA during this current legislative session. Also at the briefing was Briana Pittman, CDA Legislative Director.

We were very impressed at the level of expertise and knowledge of the inner workings of the California Legislature by CDA's legislative staff. We came away with a better understanding of how the legislative process works and how CDA is actively advocating for its members.

Our meetings with local legislators included State Senator Ed Hernandez (D 22nd Senate District), and Assemblyman Ed Chou (D 49th Assembly District). Meetings were also arranged with Assemblyman Chris Holden (D Pasadena and surrounding communities) and Roger Hernandez (D 48th Assembly District), however due to scheduling conflicts we met with staff, instead.

Senator Hernandez is Chair of the Senate Health Committee and his primary agenda this session is implementation of the Affordable Care Act (Obama Care) in California and continued enrollment of Medi-Cal beneficiaries into the program. He is a licensed Optometrist with a practice in El Monte run by his optometrist wife. He is an advocate of using allied health professionals to provide medical care to help alleviate the shortage of licensed physicians (in particular) to the Medi-Cal population (pharmacists, MFCC's). The ranks of the Medi-Cal population are swelling due to the ACA, at same time the number of healthcare providers is declining due to poor reimbursement rates and poor administration of the programs.

Dr. Hernandez heads the San Gabriel Valley Health Collaborative whose mission it is to educate and effectively implement the ACA for individuals, families and healthcare stakeholders in the San Gabriel. Meetings are held quarterly and our Legislative Chair has been attending, representing the SGVDS. The focus of our discussion with Senator Hernandez was the Medi-Cal/Denti-Cal program and specifically inadequate access to care due to an insufficient number of Denti-Cal providers. The primary reason for the lack of providers is the poor reimbursement rates among the lowest in the nation. CDA is supporting SB 243 (Hernandez) and AB 366 (Bonata), which would raise Medi-Cal and Denti-Cal reimbursement rates to the equivalent of Medicare rates. The prospect for rate increases, Senator Hernandez explained, was poor due to State budget problems and the Governor's unwillingness to support rate increases.

The Governor signed the new State budget in June. This budget reverses the 10% Denti-Cal reimbursement rate cut that took effect in 2013. While much work remains to rebuild the program, this is a very positive step forward. The Governor has also called a special session for this year that will focus on stabilizing, and hopefully increasing, Medi-Cal funding. A proposed tobacco tax increase will be a significant part of that discussion.

Our meeting with Assemblyman Chau focused on CDA's support of AB 648 — virtual dental home grant program. The VDH model allows specially trained dental hygienists and assistants in certain community settings to provide basic care for patients under the diagnosis and direction of a dentist using tele-health technology, which helps expand access to care for vulnerable populations. The VDH model was enacted as a permanent program through AB 1174 last year after being tested as a pilot program for several years, during which approximately two-thirds of the patients seen were able to receive the care they needed at the clinic site.

This year CDA is a co-sponsor of AB 648 (Law) which would establish a VDH grant program using public and private funds to expand the model into the state's greatest areas of need. Under the direction of the state dental director, the state would provide \$4 million for start-up training, equipment and technical support.

Assemblyman Chau is sponsoring AB 502 which was opposed by CDA in its original form. The bill is being co-sponsored by the California Hygiene Association. Current law allows registered dental hygienists in alternative practice (RDHAPs) to provide hygiene services in alternative settings (such as schools and nursing facilities), without a dentist present, for patients who face difficulties in accessing care in a traditional dental office. RDHAPs are also currently allowed to establish practices in communities that have been designated as dental health professional shortage areas (DHPSA). The first 18 months of service does not require an Rx from a licensed DDS but an Rx is required after that time. This bill in its original form would have eliminated the 18 month Rx requirement and would allowed RDHAPs to continue practicing in a DHPSA after an area loses that designation. Since our day in Sacramento all of the problematic provisions in AB 502 have been removed from the bill and CDA is now in support.

Another fruitful meeting was with Assemblyman Chris Holden's Chief of Staff. We discussed AB 648 and AB502. We were able to confirm the date for Assemblyman Holden's annual block party (August 8, 2015) and confirm our participation. This year in addition to a presence we will be doing dental screenings, as well.

CDA is also supporting several anti-tobacco bills: SB 151 (Hernandez) would raise the minimum age to purchase tobacco products from 18 to 21. AB 768 (Thurmond) would ban the use of all tobacco products in any baseball stadium in the state, while SB 591 (Pan) would increase the state tax on cigarettes by S2 per pack. The current tax is \$0.87, ranking 33rd among the states.

The final bill of interest to CDA is SB 137 (Hernandez) which would establish uniform standards for health plans' provider directories to ensure accurate information on contracting providers, including those accepting new patients. The bill would prohibit a provider directory from including information on a provider that not have a current contract with the plan, and requires the plans to update their directories at least weekly with any changes to contracting providers.

Also, of interest to the dental community is the appointment of a state dental director by the Governor. Jayanth Kumar, DDS, MPH will be our state's first dental director. He was previously the dental director for New York he will start August 1st.

> SGVDS EXPLORER SUMMER'15 7

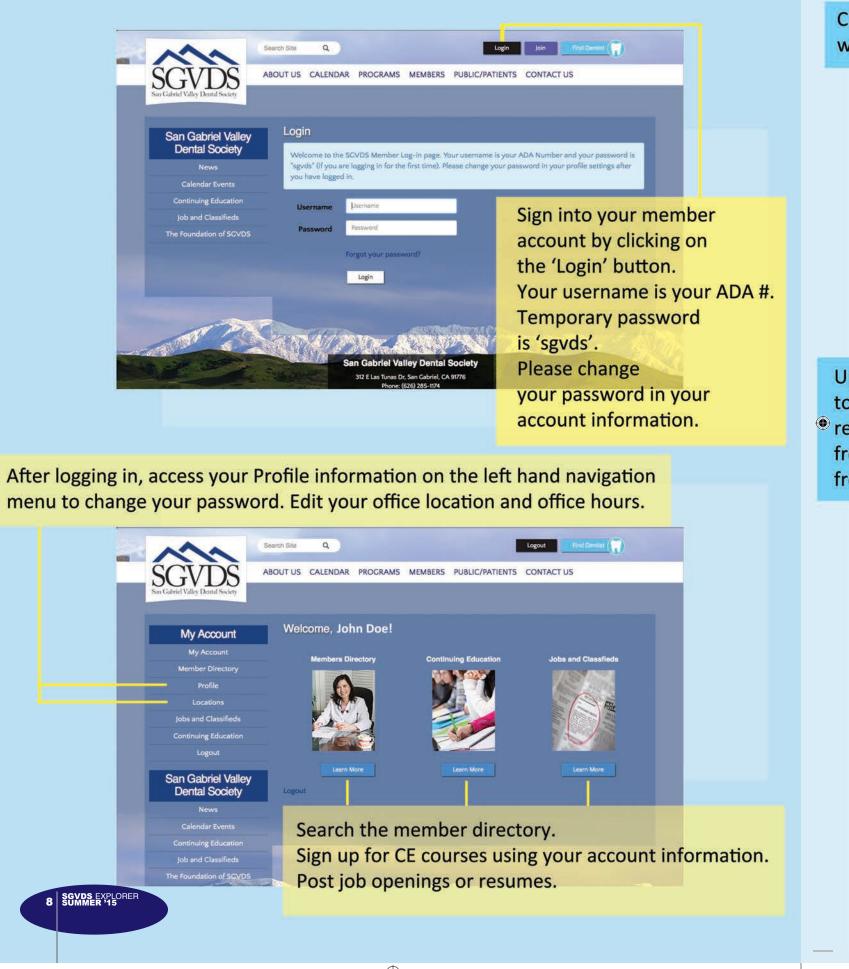
 (\bullet)

How to Log into the NEW SGVDS Website

()

www.sgvds.org

H



How to Edit Your Member Profile

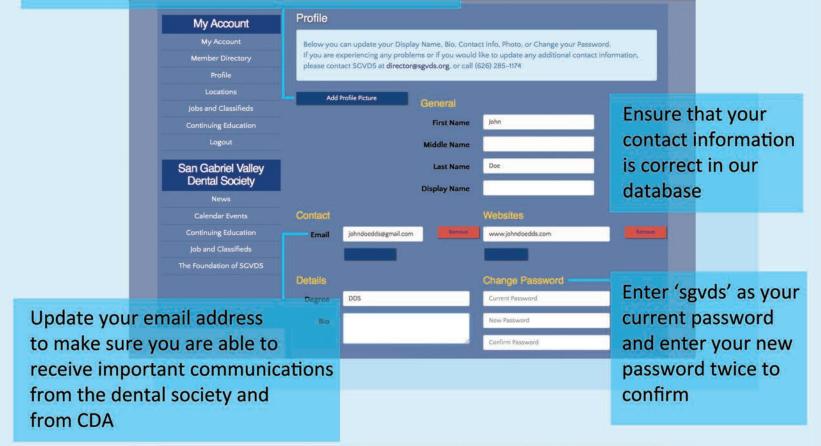
www.sgvds.org

Click to add a profile picture which will populate in the member directory

3

#.

n.



Locations My Account Add Location lobs and Classifieds Location Office Name 123 Street Address San Gabriel Valley San Gabriel City **Dental Society** California News State Calendar Events 91776 Zip Show Location Job and Classifieds Show Map Contacts Location Hours Edit your practice location Day Open and office hours. Sunday HEMMAN

Have the ability to add multiple practice locations.

SGVDS EXPLORER SUMMER '15 9

۲

۲

Close

HIH MM PM

Dealing with refund demands from dental plans

By Greg Alterton, CDA Dental Benefit Plan Specialist

If we were to list the top five payment dispute issues CDA's Practice Support hears about, refund demands from dental plans for previously paid claims would rank up there at the top.

In responding to a refund demand, it should be remembered that as with any other type of payment dispute, the resolution with the dental plans doesn't need to be complicated. When it can be shown that a disputed claim refund is contrary to the plan's schedule of benefits and allowable fees, or contrary to its payment policies on a particular procedure, the issue can usually be resolved in a timely manner and in the dentist's favor.

Refund demands always stem from perceived overpayments – the plan paid something it shouldn't have paid. Overpayments may come from a billing error on the part of the dental office – for example, an office charging a patient for the unpaid balance of a bill at the full usual and customary fee schedule of the practice, instead of at the plan's discounted allowance agreed to by the contracted dentist, or the claiming of more than one procedure that the plan's policy bundles into one procedure code. A billing error on the part of the practice, resulting in an overpayment either by the patient or by the plan, will result in a refund demand.

When are refund demands legitimate?

State law recognizes that providers are required to refund many overpayments, and defines how providers will be notified when an alleged overpayment has been made:

- First, the overpayment has to be real (it's always within the dentist's right to appeal refund demands where the dentist does not believe that an overpayment was made).
- Second, the plan must make a refund demand within 365 days of the overpayment if the plan overpaid the provider.
- Third, the plan must give proper notice to the provider of the claim that was overpaid, the patient, the date of service and the procedure that was overpaid, if applicable.
- Fourth, the provider must either refund the overpayment within 30 working days of receipt of the demand, or must file a formal appeal challenging the refund demand.
- Finally, the plan must inform the dentist where to file an appeal if the dentist believes that the payment did not constitute an overpayment.

While many refund demands are legitimate, some are not. Specifically, payments made to the dentist in error, where the error was made solely by the fault of the plan, may be appealed. The specific circumstances of the overpayment will indicate whether it is an overpayment that should be returned, or an overpayment made in error by the plan that it has no authority to demand. Often, an office will receive a refund demand letter wherein the plan says that it "paid the amount in error." It's advisable that dental offices call CDA's Practice Support to discuss the nature of the refund demand and the overpayment that the plan is seeking to recover to determine whether such an overpayment constitutes a true "payment made in error," and presents grounds upon which the refund demand may be appealed.

Legislation sponsored by CDA placed into law a requirement for dental plans to provide a standard notice to providers of possible overpayments and requests for refunds. Notices requesting a refund must include:

- Information clearly identifying the claim that was overpaid.
- Name of the patient.
- Date(s) of service.

۲

A clear explanation of the basis upon which the plan believes the amount paid on the claim was in excess of the amount due, including interest and penalties on the claim.

The notice should also include a statement explaining how the provider can access the plan's dispute resolution mechanism if the dentist chooses to appeal the refund demand. Whether a dentist refunds the overpayment or appeals the demand, state law requires a response from the dentist within 30 days of the date of the refund demand letter.

CDA has developed resources, including a sample letter on cda.org, to evaluate a refund demand and to prepare an appeal if the request appears to be illegitimate. Case law in California has determined that overpayments made in error by health plans are not the responsibility of either the provider or the patient to refund to the plan. But the payment must meet certain criteria: the overpayment was made solely through the mistake of the plan; no misrepresentation was made to secure the payment (there was no fraud involved in filing the claim); services were provided in good faith, with the assumption or knowledge that the services were covered by the plan; the dentist was not unjustly enriched by being paid amounts above what was legitimately owed (in other words, the dentist was reimbursed a fair amount that reflected the cost of the service). An appeal of a refund demand should be based on these criteria.

State law sets a statute of limitation on refund requests for overpayment at 365 days from the "date of payment" for the overpaid claim (28 C.C.R. §1300.71(a)(8)(D)). However, the 365-day limit does not apply if the overpayment was caused in whole or part by provider fraud or misrepresentation. Also, if a provider is paid for services not provided, the provider must refund the plan within 30 days of notice of overpayment.

It is increasingly common for dental plans to use offsets on future claim payments to recover alleged overpayments, so simply opting to ignore a refund demand from a plan doesn't resolve the issue. Use of offsets to collect the amount of an owed refund is legal if the provider fails to reimburse the plan for an uncontested overpayment within 30 working days and the provider's contract with the plan authorizes the plan to offset an uncontested overpayment from the provider's future claims. Plans do not have legal authority to offset future claims payments of providers who are not contracted with the plan. Some plans automatically recover an overpayment 45 days from the time of the notice of overpayment to the provider, so if there is a dispute regarding the alleged overpayment, it is important to appeal the refund demand within the 30-day period prescribed by law. In instances when a plan has offset the overpayment, the plan must provide a written explanation identifying the specific overpayment, or payments that have been offset against the specific current claim or claims.

Dentists are encouraged to become familiar with the resources on cda.org related to overpayments and refund demands. Again, the law assumes that if a provider has been overpaid, and the overpayment doesn't match the four criteria mentioned above, the provider is obligated to refund the amount. But providers always have the right of appeal on a refund demand.

۲

Contact CDA Practice Support to discuss the circumstances of the overpayment and to get advice on filing an appeal of the refund demand.

10 SGVDS EXPLORER SUMMER '15





So

Be

Fr

fo fo

Spotlight On Member

Bethany Kum, DDS

n's

the

be

nat

all

tes

ces

m.

nd.

' in

ent

ed

by

nd

er.

the

an

rk-

ity

of

JW.

nst

en on From April 18-25, 2015, I was very fortunate to travel back to Guatemala for my third mission trip with USC's Christian Medical and Dental Association club (CMDA). CMDA also took a group of students from UCLA earlier this



۲

year in March. For this trip, 9 dentists, 1 physician, 1 dental assistant, 1 pre-dental student, 3 volunteers and 15 USC dental students traveled south to help the people of the community of San Francisco de Zapotitlan. Some of the doctors that came flew in from several places - Seattle, Boise, and Houston. We were very fortunate that out of the professionals, we had a pediatric dentist amongst us. We arrived on a Sunday, which is our time to settle in and drive to the clinic site to prepare for the week. CMDA works closely with Mote Sion, an organization who stored our equipment and materials. The chairs were assembled, materials and instruments laid out for easy access, and the sterilization center was prepped for work. The clinic ran from Monday through Thursday, allowing us some leisure time on Friday to visit Guatemala's Xetutul theme park.

Amongst our group, there were only a few that could communicate in Spanish very well. However, I can say that our Spanish did get better! For this trip we were blessed with students from Guatemala who are enrolled in a program in which they learn to speak English by traveling around the United States. These students stood by our side from the beginning to the end of treatment, ensuring that we had adequate communication so the patient's knew exactly what was going to happen. Unfortunately we couldn't have those students with us throughout the day and they were sad to leave us! They were happy to know they had made new friends and we were as well. Another big help that we received at the clinic was a dentist from El Salvador and an American dentist who has been living in Guatemala for years with his wife. Having those two with us at each trip allowed us to have a greater understanding for this community and better communication.

Each morning we showed up to the clinic location with a line of eager locals eagerly awaiting to get treatment. We started off with a short morning devotion and a pre-session to plan out the day. During four days of clinic, we saw approximately 307 patients. Each patient was given a treatment plan based on their chief complaints and diagnosis from digital radiographs. All treatment that was completed by students received a start check from one of the doctors. Rubber dams were used, and prep and restoration checks were given. This opportunity allowed us to treat those in need in San Francisco de Zapotitlan and it allowed us to learn the cultural differences of other people's views on their teeth and oral health. Our estimates of treatment completed are as follows: 258 composite restorations, 212 extractions, 7 root canal therapies, 41 cleanings, 7 stainless steel crowns, and 59 sealants. Each patient was given a toothbrush with toothpaste along with oral hygiene instructions.



We know we could only complete just a small fraction of treatment for these patients, but it is our hope that our presence of showing how much we care about their oral and overall health will motivate them to take better care of their teeth. The mayor of San Francisco de Zapotitlan, his wife, and the assistant mayor were very involved in helping us and they attended the clinic daily, making sure we were fed well and if we needed anything else to help make the clinic. It was an amazing trip that I know we all appreciated, and it humbled many of us. Through a thunder rain storm to the hot humidity, it was a blessing that we learned a lot about dentistry, ourselves as a person and a dentist and what team work is all about to help others who need a hand up.





 (\blacklozenge)

SGVDS Summer 2015.indd 11

'RIDING THE WAVE OF ENDODONTICS'

۲





Dr. Matthew Chesler presented 'Riding the Wave of Endodontics' a 'hands-on' rotary course on April 19th. The New Dentist Committee partnered with Dentsply-Tulsa Dental Specialties to bring this opportunity to our members. Thank you Robert Halterman, our Dentsply representative, for your efforts and sponsorship.

SGVDS COMPONENT LEGISLATIVE DAY

SGVDS member dentists spent the day at the capitol in Sacramento learning and advocating for issues affecting dentists. (see article on page 7)



Drs: Sunjay Lad, California State Senator, Ed Hernandez, Legislative Chair Marvin Carnow, Bethany Kum



CDA Manager Public Affairs, Todd Roberson, Drs: Legislative Chair Marvin Carnow, Sunjay Lad, Bethany Kum

•

2015 Allied Dental Health Professional Scholarship Recipients

SGVDS would like to congratulate the recipients of the Allied Dental Health Professional scholarships for 2015! Dr. Monica Munoz, Chair awarded the recipients their monetary checks and certificates at the CE meeting in April. Recipients are evaluated on the following criteria: leadership skills, community service, outside interests and achievements. SGVDS would like to applaud the recipients on their success, and wish them the best in their new career path.

Thank you to the Evaluation Committee:

Scholarship Recipients Dental Assistants

1st - Mercedes Menchaca, Citrus College
1st - Anthony Aguillar, Everest College
2nd - Gwen Leslie Asayas, PCC
2nd - Lilly Estrada, North-West College
3rd - Elizabeth Soto, Tri-Cities ROP
3rd - Shannon Knight, Hacienda/La Puente

Drs: Emad Ammar, Suzanne Coulter, Stephen Flanders, Monica Munoz, Chair, Kit Neacy, Vance Okamoto, R. Jerry Smith, Dale Wagner, Peter Young



Dental Technician Catherine Li, PCC

Dental Hygiene Monica Perez, PCC

Left-Right

Allied Dental Health Professional Chair, Dr. Monica Munoz, Director PCC DA Program, Dr. Lori Gagliardi, Gwen Leslie Asayas, Shannon Knight, Director North-West College DA Program, Theresa Zsupnik, Lily Estrada, Catherine Li, Director PCC Lab Technician Program, Anita Bobich, Director Citrus College DA Program, Claudia Pohl, Mercedes Menchaca, Elizabeth Soto, Director Tri-Cities ROP, Pat Mc Caw



 (\bullet)

()

Santa Anita Day At The Races _{May} 31st

۲

A great afternoon was spent with members, staff and family at the Santa Anita race track in Arcadia. Some who placed bets got lucky and others didn't, but everyone had fun enjoying the beautiful afternoon and BBQ lunch!



۲

۲

Meet & Greet

۲











Save the date! Meet & Greet 'Networking Event' Looking for an associate? Or a job? Looking to retire or sell your practice? Join us! September 9th • 7PM Paco's Arcadia

SANTA DNITA

15

SGVDS EXPLORER

'Give Kids A Smile'

۲

SGVDS volunteers screened over 9,000 children this year! Thank you volunteers for your service to the community!



Dr. Cherine Quan, Mary Jo Watkins RN, Dr. Efren Juarez and staff, Dr. Carlos Horiguchi



Community volunteers with Drs: Patricia Donnelly, Aileen Kim and Paul Lee



Drs: Sunjay Lad and Garrett Fong





Dr. Craig Cheung





Screening Drs: Danny Tran, Christine Do, Lisa Tran

Thank you

Zone Directors for coordinating all the volunteer efforts for our outreach to the community.

Protect your income and your practice.

۲



How would your practice be affected if you were suddenly unable to work? Van Beurden insurance has the solutions to keep you afloat.

- Personal Individual Disability Insurance Protect your personal income in the event you cannot work due to injury or illness.
- Overhead Expense Insurance Pay everyday business expenses, such as rent, utilities, payroll and more.
- Disability Buy-out Protection In a partnership, fund the purchase of a disabled owner's portion.
- Disability Protection for Your Employees Protection for employees and a tax-deduction for the business.

CORPORATE LICENSE NO. 0376731

Visit Van Beurden online, and you'll see we're the best choice for your practice.

vanbeurden.com



()

"Who Do I Trust?"

Trust Your Practice Purchase or Sale to:



The Most Trusted Name In Dental Practice Sales!

Call today 818.591.1401 Or

866.425.1877 outside So. CA

www.dmpractice.com

CA Representative for The National Association of Practice Brokers (NAPB)



CA Broker License #01172430

()

۲

NEW MEMBERS

Ramon Balane, D.D.S. GP- Case Western U 2012 Interviewing

Daniel Cheng, D.D.S. GP- Columbia U 2009 Interviewing

Linda Chhoa, D.D.S. GP- UCSF 2013 Interviewing

Hon Keung Choy, D.D.S. GP- International 1981 1380 Fullerton Rd. Ste. 201 Rowland Heights 91748 (626) 965-3338

Armen Galustian, D.D.S. GP- USC 2014 3551 Peck Rd. Ste. 101 El Monte 91731 (626) 444-2002

Jun Han, D.D.S. GP- USC 2015 Interviewing

Yongho Kevin Kang, D.M.D.

GP-U of Pittsburgh 2005 11506 E. Broadway Blvd. Whittier 90601 (562) 695-8718

Peter Lee, D.D.S. GP- Boston U 2004 Interviewing

Ryan Lee, D.D.S. GP- Institute of Dental Med – Yangon 1987 2111 S. Atlantic Blvd. Monterey Park 91754 (323) 261-9999

Hao Li, D.D.S. GP- International 1984 Interviewing

Mai Nguyen, D.D.S. GP- Tufts U 2014 Interviewing

Ronald Fujioka, DDS

Dr. Ronald Fujioka passed away suddenly on May 25, 2015. Dr. Fujioka graduated in 1981 from the Ostrow School of Dentistry of USC and studied his Pediatric Residency at USC Rancho Los Amigos graduating in 1983. He practiced in the city of Covina.

Esler Johnson, DDS

Dr. Esler Johnson passed away on May 15, 2015. Dr. Johnson had just recently retired after practicing over fifty years in Pasadena. He graduated from the College of Physicians & Surgeons (University of the Pacific Arthur A. Dugoni School of Dentistry) in 1962. He volunteered on numerous SGVDS committees, on the Board of Directors and served as President of SGVDS in 1978-1979.

Orl Richard Leonard, DDS

Dr. Orl Leonard passed away in late 2014. He retired in 1997 after practicing in Covina for many years. Dr. Leonard graduated from Ostrow School of Dentistry of USC in 1958.

Nelson S. Sundbye, DDS

Dr. S. Sundbye passed away on April 17, 2015. He graduated from Ostrow School of Dentistry of USC in 1983. Both his father and grandfather were practicing dentists in the San Gabriel Valley.

> In honor of each deceased member, SGVDS donates \$100 to the Foundation of SGVDS

Parisa Shahi, D.D.S. GP- UCLA 2015 Interviewing

()

Nicolaus Tao, D.D.S. GP- NYU 2007 Interviewing

REINSTATED MEMBERS

Karrie Chu, D.D.S. GP- Indiana U 2007 Dropped 2012; reinstated 2015 277 S Euclid Ave Pasadena 91101 (626) 793-4185

Mehran Daoudian, D.D.S. GP- Yerevan State Med. U 1995 Dropped 2009; reinstated 2015 470 N Los Robles Ave. Pasadena 91101 (626) 564-4330

Robert Hoang, D.D.S. GP- U of Michigan 2003 Dropped 2010; reinstated 2015 Interviewing

Michael Huang, D.D.S.

GP- Columbia U 2003 Dropped 2009; reinstated 2015 520 W. Badillo Street Covina 91722 (626) 332-1014

Oscar Maldonado, D.D.S. GP- UIC 2000 Dropped 2010; Reinstated 2015 933 S. Sunset Ave. Ste. 309 West Covina, CA 91790 (626) 962-3505

Jing Xu, D.D.S.

GP⁻ UCSF 2006 Dropped 2010; reinstated 2015 416 W. Las Tunas Dr., # 107 San Gabriel 91776 (626) 282-2068

TRANSFERRED MEMBERS

Harry Albert, D.D.S. GP- LLU 1998 Transfer from SFVDS 1346 Foothill Blvd., Ste. 303 La Canada 91011 (818) 952-7132

William Chiueh, D.M.D. GP- Western U 2013 Transfer from HDS 310 S. Lake Ave. Pasadena 91101 (626) 795-6855

Kay Kawahara, D.D.S. GP- USC 1964 Transfer from LADS 1520 W. Beverly Blvd. Montebello 90640 (323) 724-5151

Jensen Lau, D.D.S. GP- UCLA 2012 Transfer from TCDS 346 N. Azusa Ave. West Covina 91791 (626) 859-2439

Mohamed Seleem, D.D.S. GP- Univ of Cairo 1993 Transfer from TCDS 133 S. Los Robles Ave., Ste. 100 Pasadena 91101 (626) 415-4411

NEWLY RETIRED MEMBERS

Marvin Carnow, D.D.S. 5453 E Beverly Blvd Los Angeles 90022 (323) 723-8249

Robert Shima, D.D.S. 9929 Las Tunas Dr. Temple City 91780 (626) 285-4577

DIRECTORY UPDATES ADDRESS CHANGES

David Alfaro, D.D.S. 126 S. Glendora Ave., Ste 104.; West Covina 91790 (626) 917-4000

Prakash Katbamna, D.D.S. 590 E. Foothill Blvd.; Azusa 91702 (626) 969-1116

Saleh Kholaki, D.D.S.

513 E. Lime Ave., Ste. 204 Monrovia 91016 (626) 301-4220

Patricia Lopez, D.D.S.

1534 E. Amar Rd. Ste. A West Covina 91792 (626) 965-4210

SGVDS EXPLORER SUMMER'15 19

CLASSIFIED ADS

Part time associate needed to work in high quality dental office with a team of prosthodontist and lab technician, great opportunity for the right candidate . email us at dr@implantasmile.com

Office Rent For Specialist - Freestanding building in San Gabriel. Prime area. Four fully equipped operatories. Computerized office. Rent \$350 per day. William (626) 288-5777.

San Marino-Pasadena Dental Office to Share. Large dental office in a unique and serene setting. Free standing building with 4 operatories, each with a beautiful garden view. Large parking lot with free parking. Principle practices only. Perfect for a dental specialist, start-up, existing or retiring practice. Flexible terms available. Call (213) 509-5423 for further details or email enquiries to info@sanmarinoendodontics.com.

Renting/Selling? Do you have operatory space to rent in your office, looking to retire or would like to sell your practice, we would be happy to post that in our quarterly publication.

Need CPR? CPR is taught at the Society office on the first Wednesday of the months (Jan-June & Sept-Nov) at 5:30 PM. This is a re-certification class only. Cost is \$45 members/\$65 non-members. A current textbook is mandatory, and may be purchased for \$12 at the time of the class.

Change of address and/or email? Keep your office and email address with the Society office up to date. This will ensure that you receive our communication in a timely manner.



CONTACTS AT YOUR FINGERTIPS

American Dental Association (800) 621-8099 (Members only) (312) 440-2500; www.ada.org

California Dental Association

(800) 736-8702 (Operator) (800) 736-7071 (Voicemail) www.cdacompass.com (866) 232-6362 (Practice Support Center) www.cda.org

CDA Peer Review Dept. (Complaints) (800) 232-7645

Cal/OSHA Consultation (800) 963-9424 San Fernando Valley Office (818) 901-5754

California Poison Control System The Poison Action Line (800) 876-4766; www.calpoison.org

CEA Hotline – California Employer Assoc. Mari Bradford: (800) 399-5331

Consumer Hotlines: Dept. of Insurance (800)-927-4357; Insurance Commissioner: (616)-445-5544

(DEA)U.S. Drug Enforcement Administration Los Angeles Office (213) 621-6700 www.dea.gov

20 SGVDS EXPLORER

Dental Board of California Lic Renewals: ext 2304 Complaints (877) 729-7789; www.dbc.ca.gov/ FNP (Fictitious Name Permits): David x2332

Dept of Public Health Radiologic Health Section (916) 322-2073 (Equipment Registration) EPA – Environmental Protection Agency (800) 618-8942

NPI-National Provider Identifier 1-(800)-465-3203; www.nnppes.cms.hhs.gov

INSURANCE (TDIC) (The) Dentists Insurance Company www.thedentists.com Sales Reps for SGVDS: Commercial: (Prof. Liability): Samson Landeros: (800)-733-0633 ext. 5994 Personal Life & Health Ins: Jonathan Ingalls (800)733-0633 ext. 5966

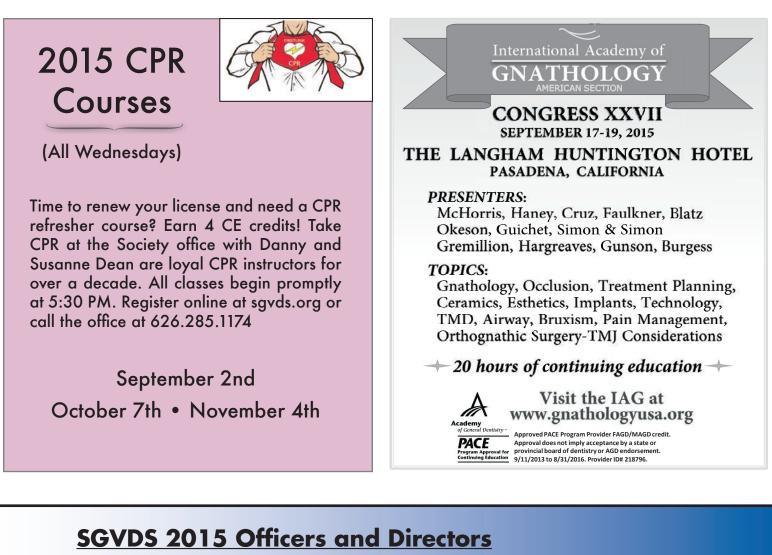
CPR: Recertification/4 CE's via SGVDS Firstlink CPR Suzanne Dean: (714) 357-0428 CPR: 1st time (8 hr) class: (888) 244-9921-Ultimate CPR

X-ray certification + coronal polishing and RDA prep courses: Hacienda/La Puente: (626) 934-2890

۲

()

۲



BOARD OF DIRECTORS

PRESIDENT PRESIDENT-ELECT/ Treasurer VICE PRESIDENT/PROGRAMS SECRETARY/PROGRAMS PAST PRESIDENT

TRUSTEE TRUSTEE *DIRECTOR, ZONE I *DIRECTOR, ZONE II *DIRECTOR, ZONE III *DIRECTOR, ZONE IV *DIRECTOR, ZONE V EDITOR: Ex Officio

2015 STANDING COMMITTEE CHAIRS

ADHP /SCHOLARSHIPS BYLAWS COMMITTEE TO THE NEW DENTIST COMMUNITY HEALTH ETHICS LEGISLATION MEMBERSHIP MUTUAL OFFICE PEER REVIEW PUBLICATIONS WEBSITE/MEDIA RELATIONS WELL BEING Scott Adishian, DDS John Khalaf, DDS Sunjay Lad, DDS Amy Tran, DDS Donna Klauser, DDS DABP

Saleh Kholaki, DDS Stephen Lojeski, DDS Kimberly Wu, DDS Danny Tran, DDS Ted Tanabe, DDS Craig Cheung, DDS Arminda Robles, DDS Sunjay Lad, DDS

Monica Munoz, DDS Stephen Flanders, DDS Craig Cheng, DDS Donna Arase, DDS Donna Klauser, DDS, DAPB Marvin Carnow, DDS Ashish Vashi, DDS Michael Tanaka, DDS Enrique Garcia, DDS Sunjay Lad, DDS Amy Tran, DDS Robert Shimasaki, DDS

AD HOC COMMITTEES - CHAIRS

ASSETS MANAGEMENT (PRESIDENT, P. PRES, PRES-ELECT & TREASURER)

CDA Delegates- New Terms (3-year term) John Khalaf, DDS

Sunjay Lad, DDS

Continuing Terms

Scott Adishian, DDS Craig Cheung, DDS Patricia Donnelly, DDS Paula Elmi, DMD Donna Klauser, DDS, DABP Amy Tran, DDS

Alternate Delegates

Emad Ammar, DDS Donna Arase, DDS Andy Kau, DDS Monica Munoz, DDS Arminda Robles, DDS R. Jerry Smith, DDS Ashish Vashi, DDS

SGVDS EXPLORER SUMMER'15 21

r-

ized

th 4

ental

iries

۲



۲

And at The Dentists Insurance Company, we won't treat you like one because we are not like other insurance companies. We were started by, and only protect, dentists. A singular focus that leads to an unparalleled knowledge of your profession and how to best protect you. It also means that TDIC is in your corner, because with us, you're never a policy number. You are a dentist.

Endorsed by the San Gabriel Valley Dental Society

22 SGVDS EXPLORER SUMMER '15

Protecting dentists. It's all we do.®

800.733.0633 | tdicsolutions.com | CA Insurance Lic. #0652783



You Can Do This! Chair-side Cadaver Training with Dr. Chao



Pinhole[®] Surgical Technique *Scalpel-free, Suture-free, Graft-free PinholeAcademy.com / (888) 804-2731



Chair-side cadaver training with Dr. Chao.

Pinhole Seminar Cadaver/Donor Training Highlights:

- 2 action packed days of hands-on workshop. (instrument training the first hour of the course)
- Day 1: Instrumentation on Typodont and pig jaws.
- Day 2: Chair-side training on cadavers. (full head) Also covering chair-side positions, hand positions and stereo kinesis training.
- Viewing of a live surgery in the coliseum surgical center.
- **24 hour post-op** viewing of Fridays surgery and viewing of additional long term post-op patients.
- Lecture by Dr. John Chao on all facets of the Pinhole procedure.
- Deluxe full buffet breakfast and lunch both days.
- Pinhole Academy support after the course for each doctor and his staff.

PinholeAcademy.com Call (888) 804-2731

(Chao J. Int J Periodontics Restorative Dent 2012; 32: 521-531. a retrospective study)

Patented by John Chao, D.D.S., J.D.							
🗌 August	7-8,	2015	Oct.	9-10,	2015		
🗌 August	21-22,	2015	Oct.	23-24,	2015		
🗌 Sept.	11-12,	2015	🗌 Nov.	6-7,	2015		
🗌 Sept.	25-26,	2015	Dec.	4-5,	2015		
All seminars are held on Friday & Saturday							



Instrumentation on cadaver





my Program Approval for Continuing Education

of General Dentistry Approved PACE Program Provider FAGD/MAGD Credit Approval does not imply acceptance by a state or provincial board of dentistry or AGD endorsement. January 1, 2011 to December 31, 2018.

*Method Patent No. US 8,202,092 B2 **Instrument Patent No. US 8,007,278 B2

Course Fee: \$5,500 • 14 CE Units for CA Licensees • 100 S. First Street, Alhambra, CA 91801 (Los Angeles) There are 13 patented PST instruments per cassette. Each cassette sold separately at the seminar for \$4,000.

۲

SGVDS EXPLORER SUMMER'15 23 ۲

 $(\mathbf{\Phi})$

()

San Gabriel Valley Dental Society

A componant of the California and American Dental Associations

312 E. Las Tunas Drive San Gabriel, CA 91776 626/285-1174 director@sgvds.org www.sgvds.org

dated material

change service requested

PRESORTED STANDARD U.S. Postage PAID

SGVDS 2015 CALENDAR

AUGUST 2015

Thurs.-Sat., 20-22 "CDA Presents San Francisco"

SEPTEMBER 2015

۲

- Wed., 2 CPR Certification, SGVDS office 5:30-9:30 p.m.
- Wed., 9 Meet & Greet Networking Event 7:00 pm Paco's Restaurant Arcadia
- Tues., 15 'Risk Management for the **Dental Office'** 4:30-8:45 pm Dan Watkins, LLP Almansor Court, Alhambra

OCTOBER 2015

- Wed., 7 CPR Certification, SGVDS office 5:30-9:30 p.m.
- 'When Is the Right Time for Sun., 11 ME to Buy a Practice?' 9-1pm Society Office
- Fri.-Sun., 16-18 CDA House of Delegates, Sacramento

24 SGVDS EXPLORER

Tues., 20

'Diagnostic Interpretation of **Conventional and Advanced Maxillofacial Imaging'** 4:30-8:45 pm Kenneth Abramovitch, DDS, MS Almansor Court, Alhambra

NOVEMBER 2015

- Wed., 4 CPR Recertification, SGVDS office 5:30-9:30 pm
- 'How to Avoid and How to Manage Tues., 17 **Complications in Implant Dentistry'** 4:30-8:45 pm Tony Daher, DDS, MSEd, FACP, FICD Almansor Court, Alhambra

Thurs.-Fri., 26-27 Thanksgiving Holiday (office closed)

DECEMBER 2015

- Fri., 4 2016 Installation Recognition and Party Brookside Country Club 6:30 pm
- 24-Jan. 3 Holiday Break (office closed

R